

# Career Results

## Contact

Amit Vaidya

amitvai@gmail.com

(703) 868-2648

## Who I Am

- **Unified identity and data strategies**
- **Led \$30M enterprise identity program**
- **Reduced fraud by 40% organization-wide**
- **Achieved 95% authentication adoption rate**
- **Delivered AI-driven risk mitigation platforms**
- **Managed cybersecurity portfolios over \$100M**
- **Modernized access frameworks across enterprises**



Amit Vaidya

## Situation

At PNC, I was appointed by the CISO to **modernize** a fragmented \$30M enterprise IAM landscape with a 350+ member team, safeguarding **digital transformation**, post-merger **integration**, and resilience against evolving **security** threats.

## Task/Activity

Drive **strategic alignment**, enhance **compliance**, and accelerate execution by transforming **customer, workforce, and privileged identity programs** into a unified, secure, and scalable ecosystem.

- Introduced **scaled agile delivery** and restructured governance to focus on **identity programs**.
- Revived the stalled **Identity Governance Program**, onboarding **200+ applications in 4 mos**.
- Consolidated fragmented **IAM platforms** into a single architecture and redesigned **workforce lifecycle** with **AI-driven access bots, automated provisioning, and digital ID proofing**.
- Rolled out **password less authentication, AI-based threat detection, and just-in-time privileged access via CyberArk**.
- Strengthened **data protection** with **Azure DLP, encryption, tokenization, and Apple Wallet mobile badge access**.

## Results

- Increased **execution velocity by 45%** and saved **20 FTEs annually** through automation.
- Achieved **95% adoption** of secure authentication and reduced **fraud attempts by 40%**.
- Cut **certification cycle times by 30%** and raised **privileged access compliance to 98%**.
- Reduced **data exfiltration by 95%** and eliminated **98% of non-production data use**, enabling secure, seamless identity across digital and physical environments.

## Situation

At **Appsential**, a federal IT consulting firm, I was hired to lead a **\$21M IT program** and **10-person PMO team**, reporting to the **CFO** to modernize **cybersecurity operations** and service delivery to meet evolving federal mandates and safeguard **compliance, resilience, and modernization**.

## Task/Activity

Enhance **cybersecurity**, strengthen **delivery performance**, and align **modernization initiatives** with federal stakeholder priorities while ensuring **compliance**.

- Aligned delivery priorities with federal goals and modernization strategies.
- Directed implementation of **cybersecurity, BI, and Oracle-based financial system** enhancements.
- Oversaw **privileged access governance**, expanded **vulnerability management**, and established tiered **incident response**.
- Introduced **data-driven KPI reporting** to improve transparency for federal leadership.
- Optimized team structure, improving **accountability** and discipline across delivery workstreams.

## Results

- Successfully delivered **\$21M portfolio** aligned with high-impact **federal priorities**.
- Reduced senior engineering escalations by **30%** through structured incident management.
- Enhanced **threat visibility** and **privileged access oversight**, strengthening **cybersecurity resilience**.
- Improved team **accountability** and **performance** across all delivery workstreams, supporting secure modernization of federal financial systems.